

Message Text

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43

ACTION COME-00

INFO OCT-01 ARA-06 ISO-00 EB-04 RSC-01 /012 W

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P 241548Z OCT 74

FM AMEMBASSY PORT OF SPAIN

TO SECSTATE WASHDC PRIORITY 7016

INFO AMEMBASSY BRIDGETOWN PRIORITY

LIMITED OFFICIAL USE PORT OF SPAIN 2543

E.O. 11652: N/A

TAGS: BFOL TD

SUBJECT: FOREIGN GOVERNMENT TENDER - WISCO CONTAINER VESSEL

REF: POS 1748; STATE 233718 (NOT SENT BRIDGETOWN)

1. O. J. ALONZO IS NOT NOW IN TRINIDAD AND NOT EXPECTED TO RETURN UNTIL SOME TIME NEXT WEEK. EMBASSY IS ATTEMPTING TO CONTACT CAPT. PAULSEN, WISCO'S SUPERINTENDENT, FOR A READING ON TENDER SITUATION, BUT HE IS ATTENDING A REGIONAL SHIPPING CONFERENCE THIS WEEK HERE IN PORT OF SPAIN AND THUS FAR UNREACHABLE BY TELEPHONE. (FYI PAULSEN IS AN EXPERIENCED NORWEGIAN SHIPPING MAN AND WE ARE REASONABLY CONFIDENT WE CAN GET AN HONEST ANSWER FROM HIM; HOWEVER, HE IS NOT LIKELY TO BE INVOLVED IN ACTUAL CONSIDERATION OF TENDERS.) EMBASSY WILL REPORT FURTHER AS SOON AS WE TALK WITH PAULSEN.

2. WE UNDERSTAND THAT WEST GERMAN GOVERNMENT HAS MADE FUNDS AVAILABLE FOR LOAN THROUGH CDB AND THUS GERMAN FIRMS WOULD BE ELIGIBLE TO PARTICIPATE IN THIS TENDER, EVEN THOUGH NOT SPECIFICALLY CITED IN TENDER ANNOUNCEMENT. (WE BASED THIS ON PRESS RELEASE TEXT CONTAINED IN STATE 099176, MAY 23, 1973.) SUGGEST DEPT. CHECK OUR INTERPRETATION WITH RON VENEZIA, AID/W.

3. FOR BRIDGETOWN: STATE 233718 REPORTED THAT U.S. FIRMS' TENDERS FOR THE WISCO CONTAINER VESSEL ARE BEING IGNORED, AND THAT THE WISCO TENDER ANNOUNCEMENT MAY HAVE BEEN MERELY LIMITED OFFICIAL USE

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A DIVERSIONARY MEASURE, BECAUSE A GERMAN BUILDER HAS

REPORTEDLY BEEN ARBITRARILY SELECTED FOR THE CONTRACT AWARD.
WOULD APPRECIATE ASAP YOUR COMMENTS RE. A) ELIGIBILITY OF
GERMAN FIRMS UNDER CDB FINANCING; AND B) ANY OTHER INFO YOU
HAVE ABOUT PURPOSE AND NATURE OF CDB LOAN FOR CONTAINER
VESSEL FOR WISCO.
MILLER

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